

# How to Make it Safe to Talk About Anything



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Practical Skills to Navigate Conflict

Carlton E. Nettleton  
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# Agenda

1. Intros
2. Why is conflict important for teams?
3. What can we learn from Busy Bee?
4. How does silence (or violence) affect dialogue?
5. How do I make it safe to talk about anything?



***Think about a previous conflict...***



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- US-based company established in 2009.
- Our president has 25 years of industry experience & is an author.
- Experienced global team operating in the USA, Latin America & Europe.

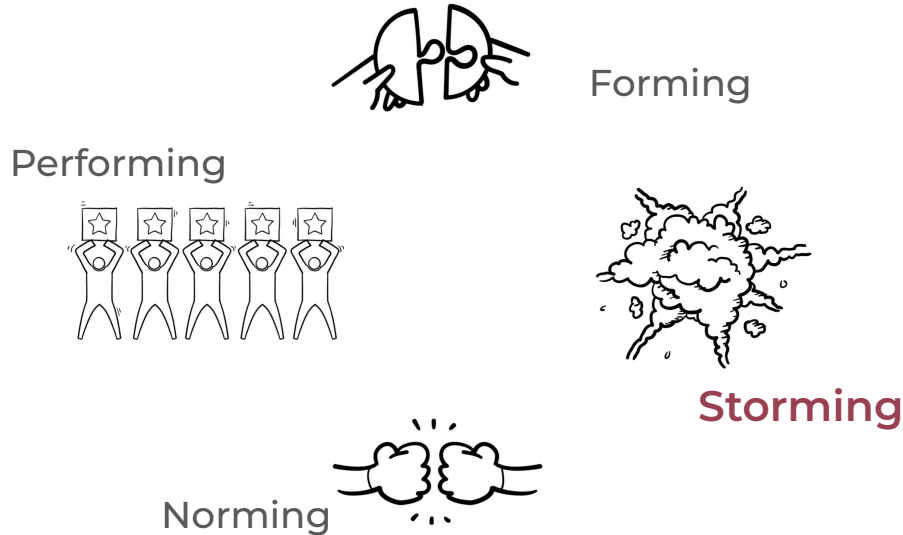


# Conflict is the result...

- ... when when intelligent, *passionate* people
- ... with *differing opinions* come together
- ... to solve *new and unusual problems*.



# Conflict leads to growth



Tuckman model



Lencioni's Five Dysfunctions of a Team





# Busy Bee

“Best in Show” (2000)



**“youtube best in show busy bee”**

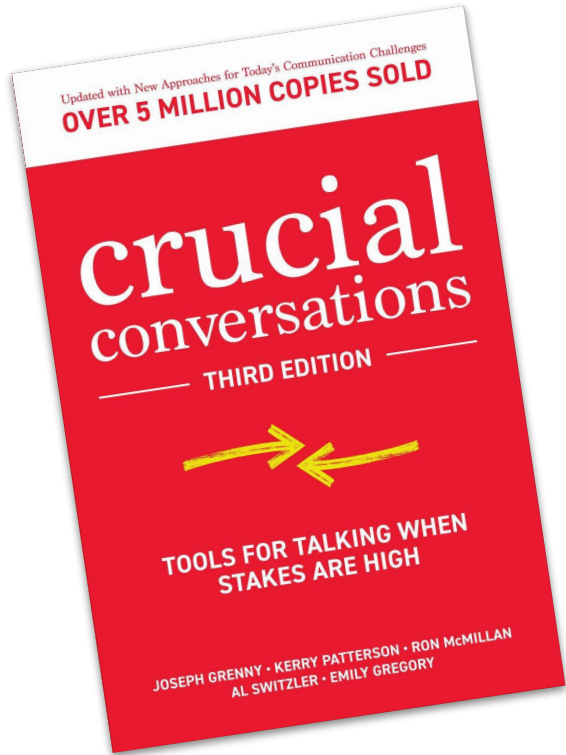




***What is going on in this video?***



# Crucial Conversations



Joseph Grenny



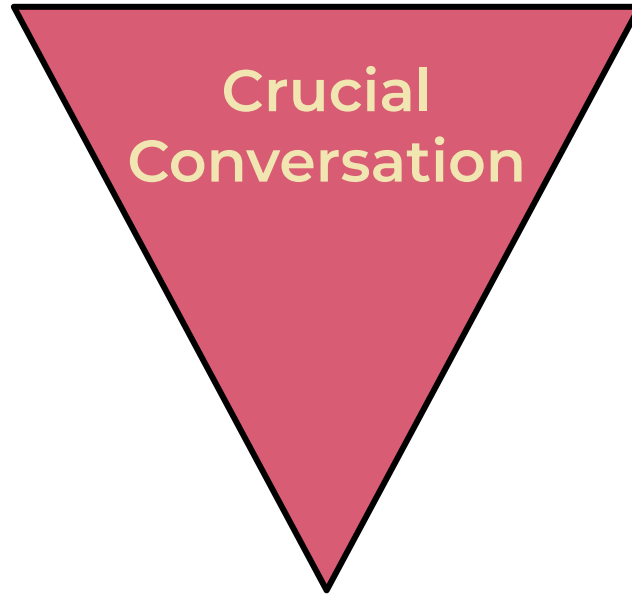
Kerry Patterson



# Defined: Crucial Conversation

Stakes are high

Opinions vary



Emotions run strong





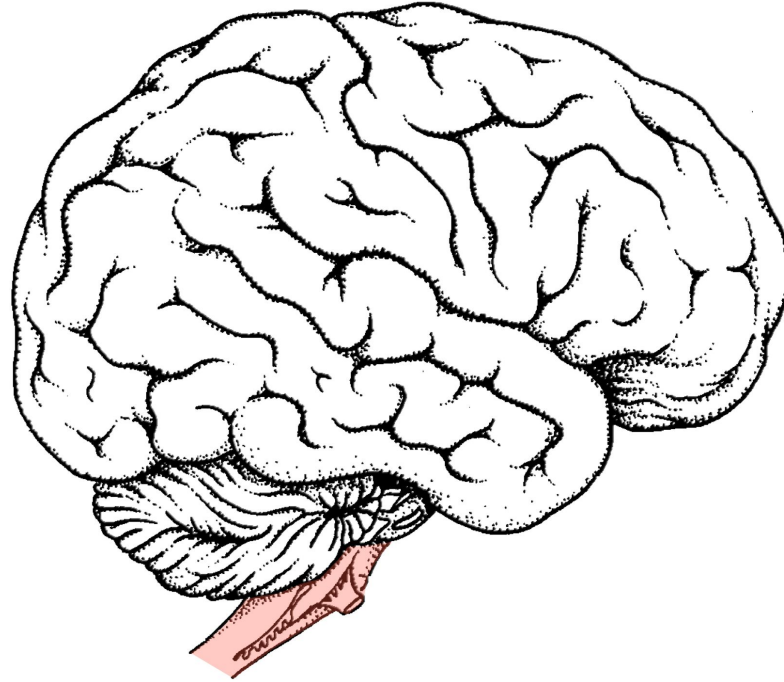
# Busy bee

Crucial conversation or no?

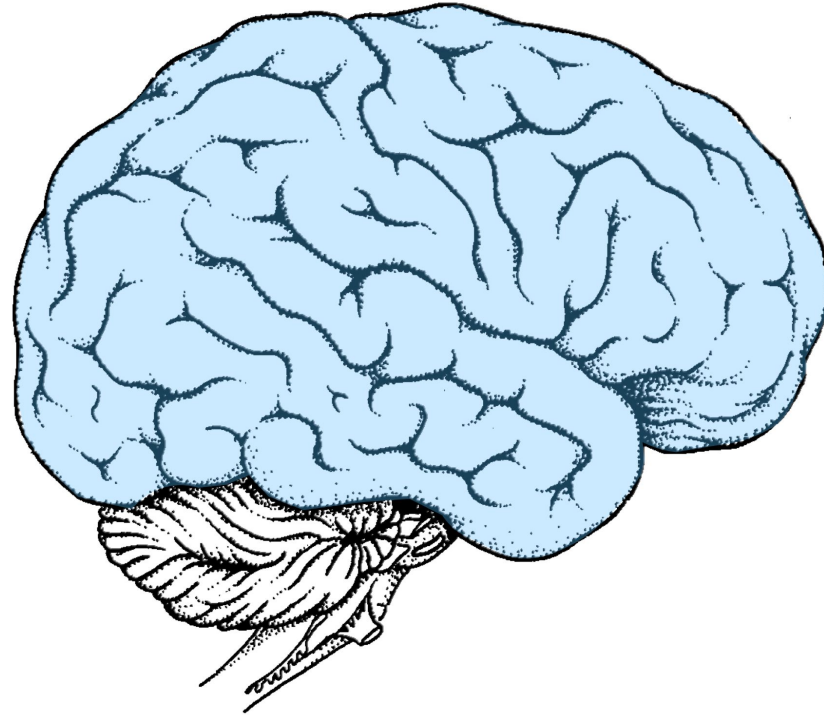


STOP

# Our brain under stress

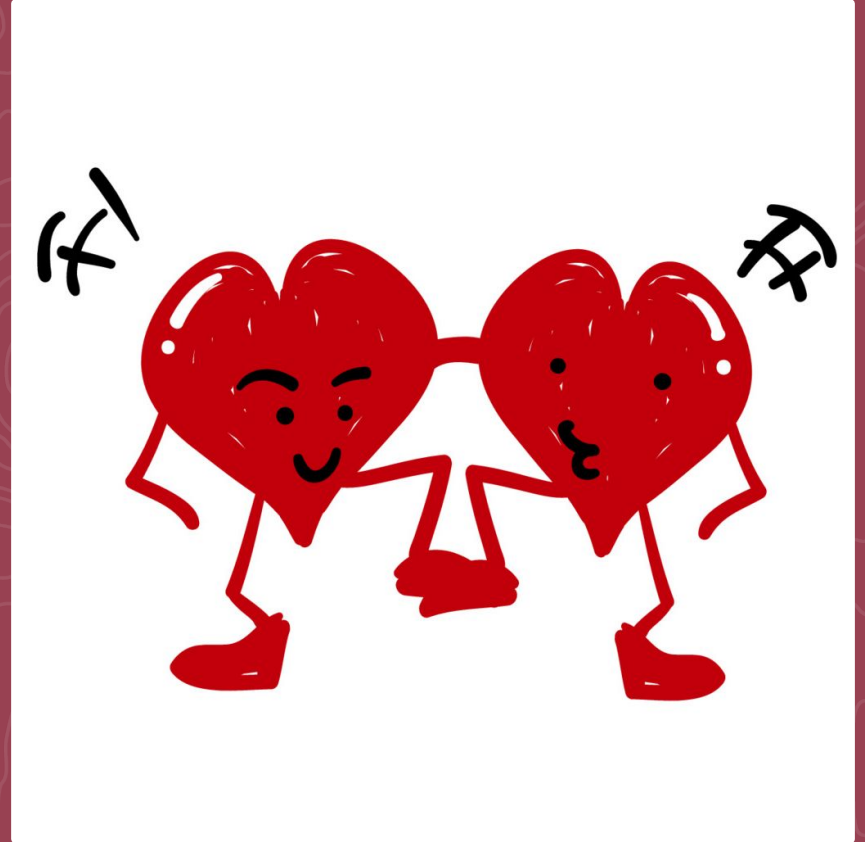


# Reactivate the neocortex



# Start with Heart

Ask yourself a question





*What do I really want?*



**Give it a try...**



# Activity: Start with Heart

In the next five minutes...

1. What do I really want?
2. What do I really want for the other party?
3. What do I really want for our relationship?
4. And how would I behave if I really wanted those results?





# Silence

Purposely withholding meaning in an effort to deflect conflict.

1. Masking
2. Avoiding
3. Withdrawing



# Violence



**Any verbal strategy that attempts to convince, control or compel others.**

- 1. Controlling**
- 2. Labeling**
- 3. Attacking**





**Give it a try..**



# Activity: Learn to Look

In the next two minutes...

## *Silence*

1. Masking
2. Avoiding
3. Withdrawing

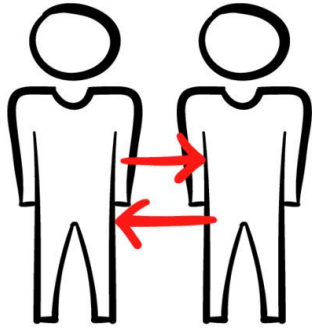
## *Violence*

1. Controlling
2. Labeling
3. Attacking

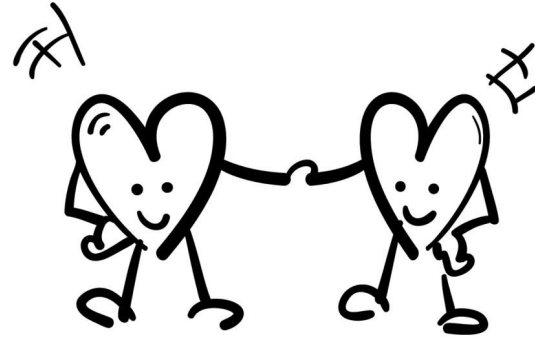




# Safety is lost when...



**Mutual Purpose**



**Mutual Respect**



# How to restore safety

1. Step out
2. Make it safe
3. Step in



**Give it a try...**



# Three ways to Make it Safe

*Sorry*

Apologize

|| \_\_\_\_\_  
\_\_\_\_\_ ||

Contrasting

- C**ommit to Mutual Purpose
- R**ecognize the purpose behind the strategy
- I**nvent a Mutual Purpose
- B**rainstorm new strategies

*CRIB*



# Activity: Make it Safe

In the next five minutes...

1. Practice an apology
2. Practice contrasting
  - *I don't want...* (address the other party's concerns)
  - *I do want...* (state or clarify your true intention)



*What else do you want to know?*



# Thank You!

[www.thescrumacademy.com](http://www.thescrumacademy.com)




[contact@thescrumacademy.com](mailto:contact@thescrumacademy.com)

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