

one-word culture shaping

by pete behrens

TOGETHER

Development

NEW FEATURES

a measure shapes culture

the case of development v. operations

UPTIME

FASTER

Operations

AgileLeadership™
Journey 

TEAM FOCUS

(free to choose approach)

AUTONOMY

a policy shapes culture

~~CHAOS~~

the case of salesforce.com

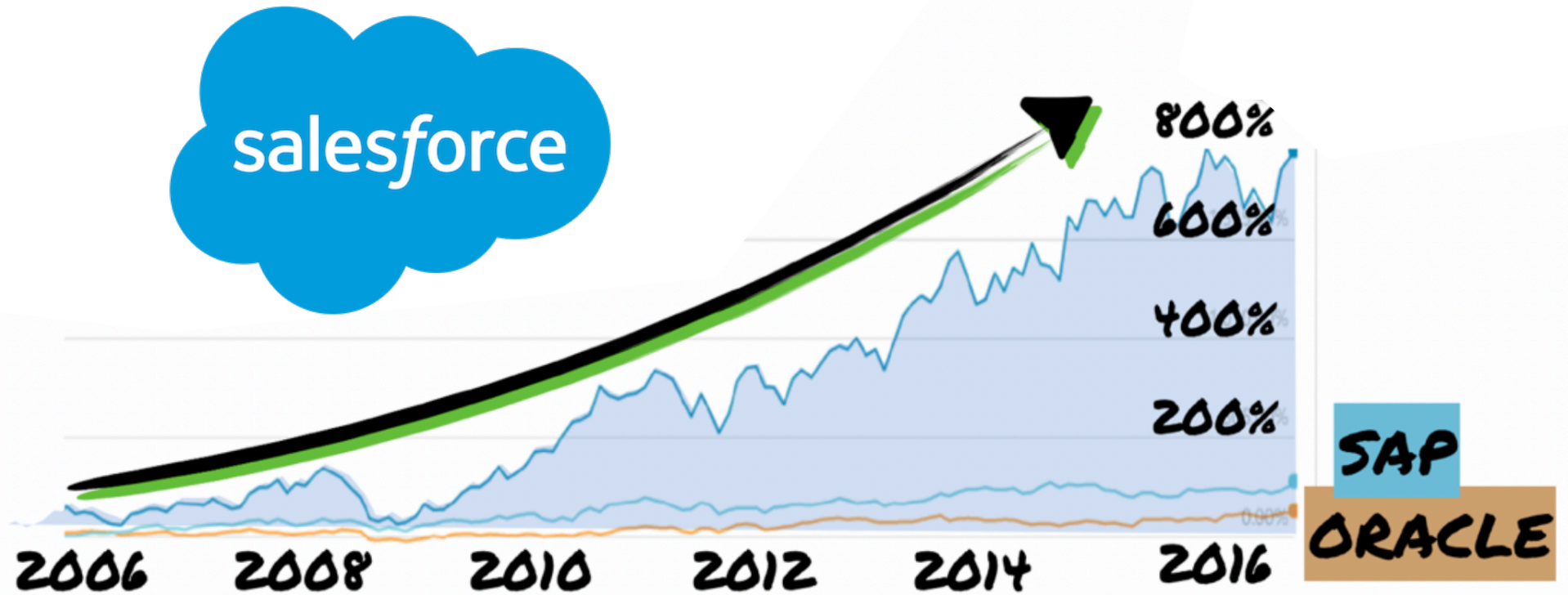
~~TOPS
DOWN~~

CONSISTENCY

DELIVER VALUE

(monthly deliver mandate)

salesforce.com growth 2006-2016



we care about culture...

because it's identified as the top barrier to agile ways of working for the past 13 years

Top impediments to increasing organization agility

CULTURE AT ODDS WITH AGILE VALUES

53%

STOP

GENERAL RESISTANCE TO CHANGE

46%

LACK OF MANAGEMENT SUPPORT

42%

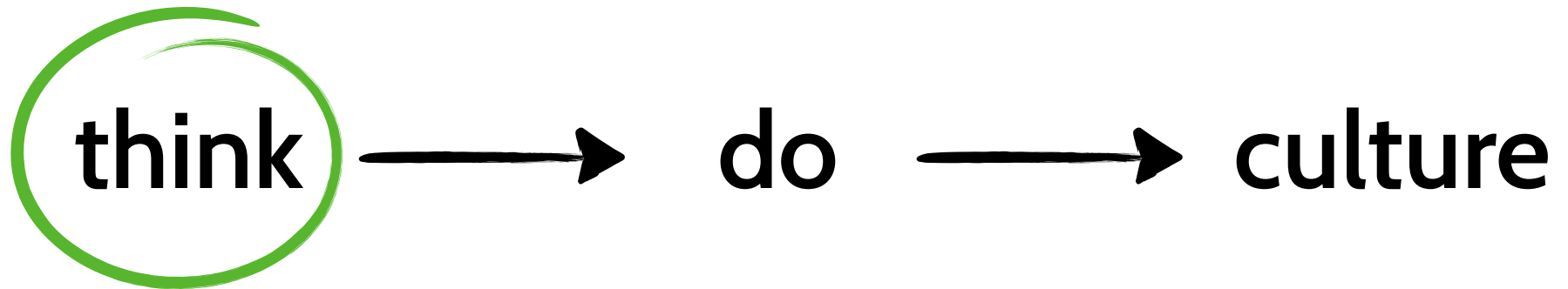
"DO IT"

2018 CollabNet State of Agility Report

AgileLeadership™
Journey 

culture is...

what we do around here



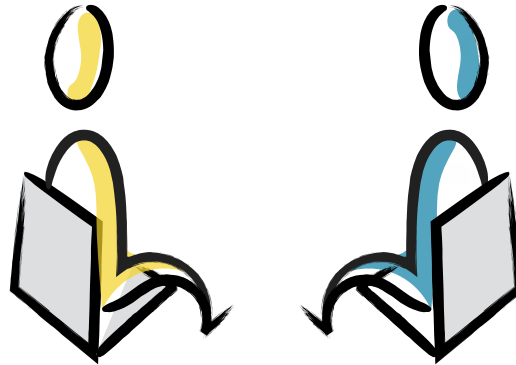
HOW WE THINK DRIVES CULTURE



let's play a game

setup

- find a partner
(or you can observe others)
- your goal is to **WIN**
- you **WIN** by getting the other person to stand up



let's play a game

setup

- find a partner
(or you can observe others)
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- you **WIN** by getting the other person to stand up

2 rules

1. no touching
2. 30 seconds to complete your goal

MULTIPLICITY
SACRIFICE
(win/not lose)

CO-CREATE
(win/win)

a mindset shapes culture

the case of the problem solver

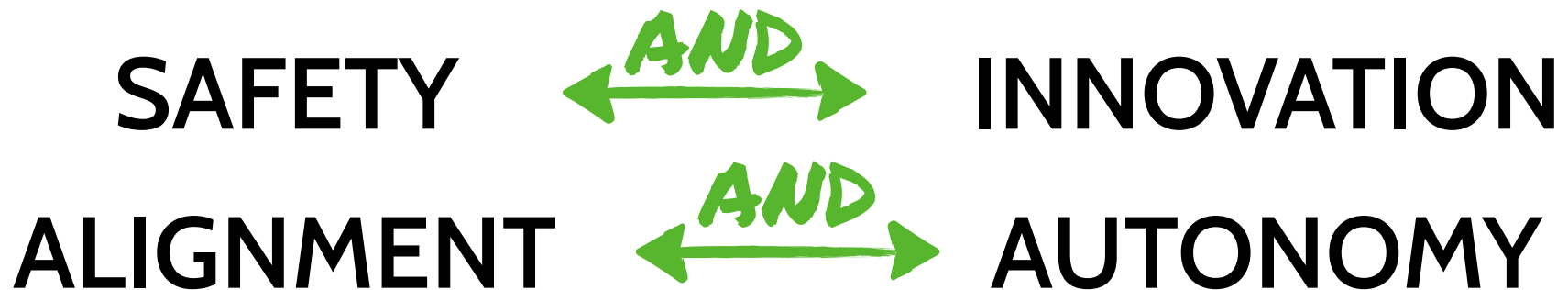
(lose/lose)
HOLD FIRM

(win/lose)
PERSUADE

DUALITY

multiplicity

most problems are not something that can be solved
there is are no “right” and “wrong” answers

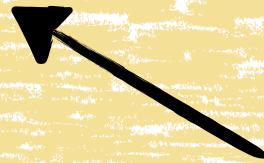


MANAGE THE TENSION

win/win co-create

COLLABORATE

partner



a ceo shapes culture (in a big way)

**Microsoft stock grew
327% from 2014 to 2019
under Satya Nadella**

(Apple grew 212%)

the case of microsoft

**Microsoft stock dropped
36% from 2000 to 2013
under Steve Ballmer**

(Apple grew 2,000%)

fight

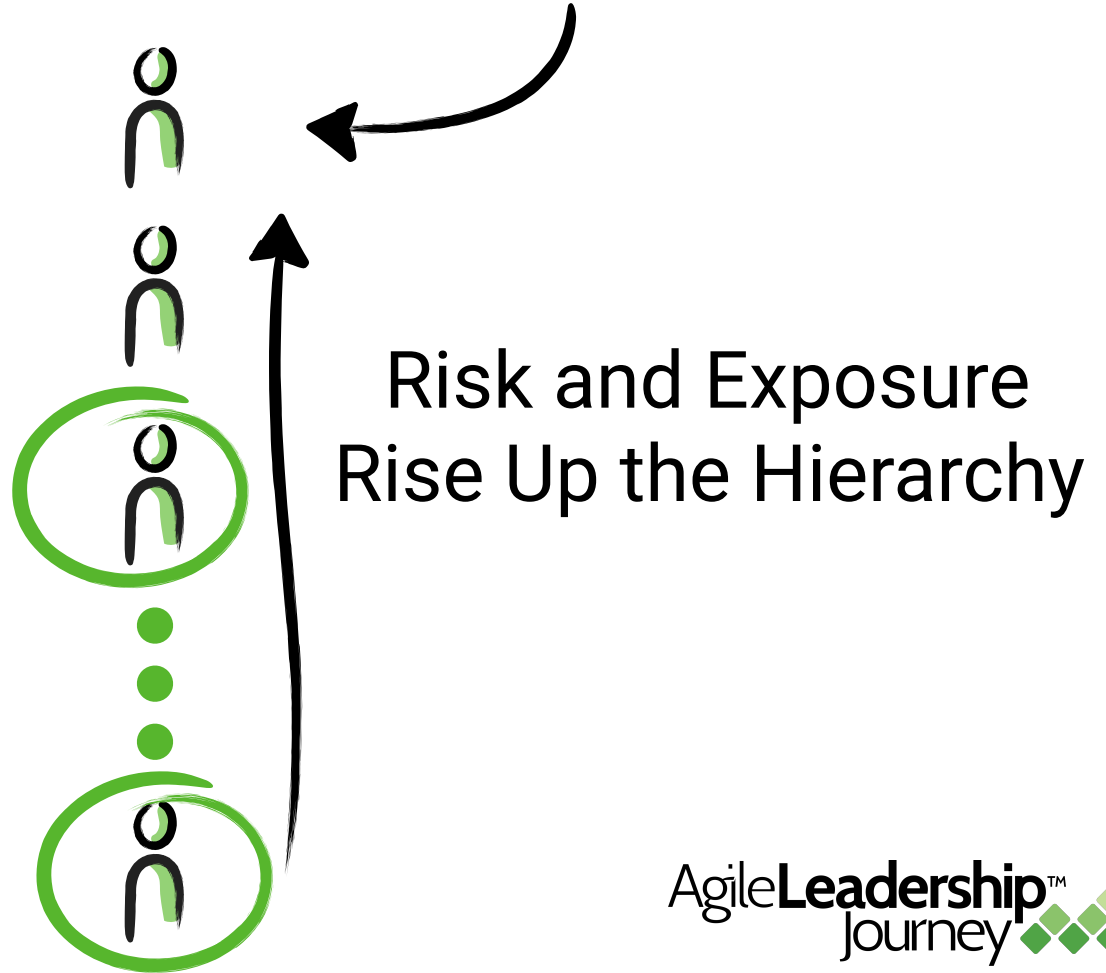
COMPETE

blame

win/lose

don't wait for the ceo...

**EVERYONE
SHAPES
CULTURE**

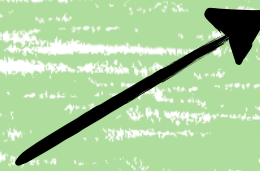


a scrum master shapes culture

flexible stretch

FORECAST

experiment



the case of the master of scrum

fear

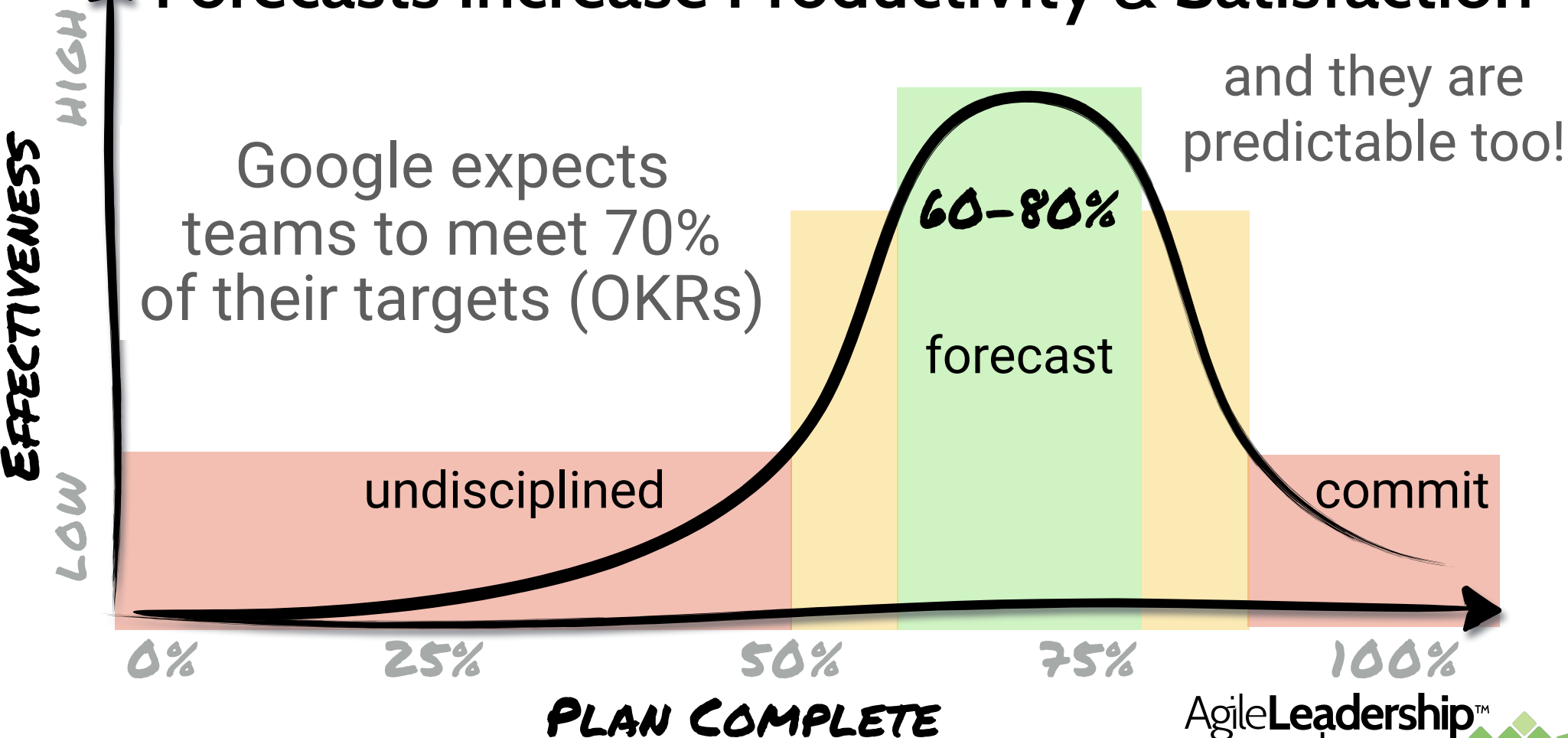
COMMITMENT

protect

slow



Forecasts Increase Productivity & Satisfaction



WE ALL KNOW

CONNECTOR

CO-CREATOR

a product owner shapes culture

the case of the steve jobs wanna be

EXPERT

ORCHESTRATOR

I (should) KNOW

GOOD

No

I get it!

No

BAD

unhealthy

unhealthy

HEALTHY

HEALTHY

balance

HEALTHY

HEALTHY

unhealthy

unhealthy

Agile Leadership™
Journey 

“Everyone on the team should be able to do any task.”

COURAGE

“It Depends”

RESPECT

OPENNESS

scrum master

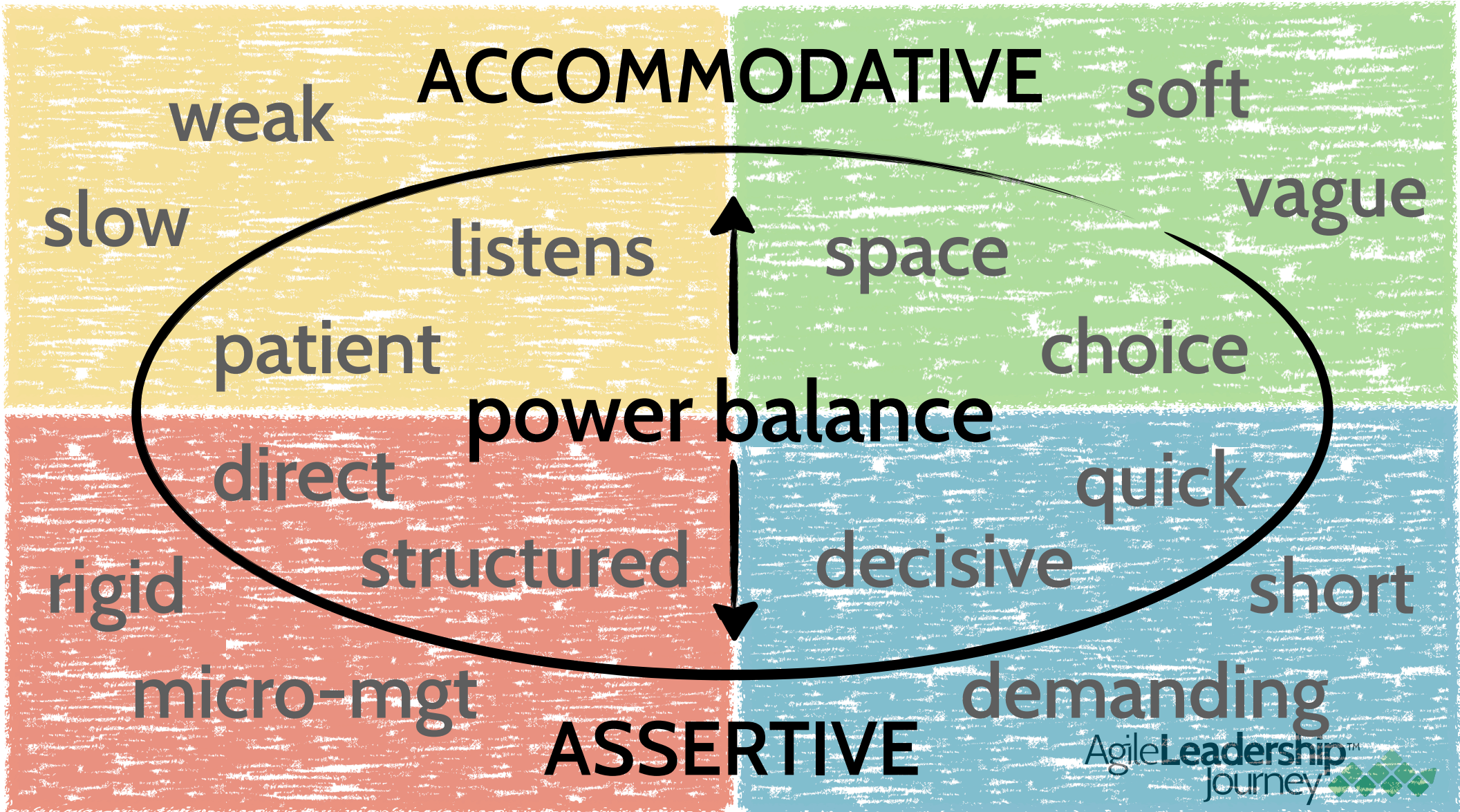
COMMITMENT

FOCUS

“That’s not Scrum!”

“Velocity!”

Agile Leadership™
Journey 



**SHARE
RESPONSIBILITY**

ADAPT

**ALL CODE
REVIEWED**

culture shaping

**70%
OKR**

the case of google

~~**HAND
OFFS**~~

~~**HIRE MANUAL
TESTERS**~~

STRETCH

COMMUNITY

INNOVATE

HERE

teams shape culture

OUT

TODAY

the case of trail ridge

AHEAD

SUPPORT

GET BETTER

COLLABORATE
(do things together)

CREATE
(do things first)

the shape of culture

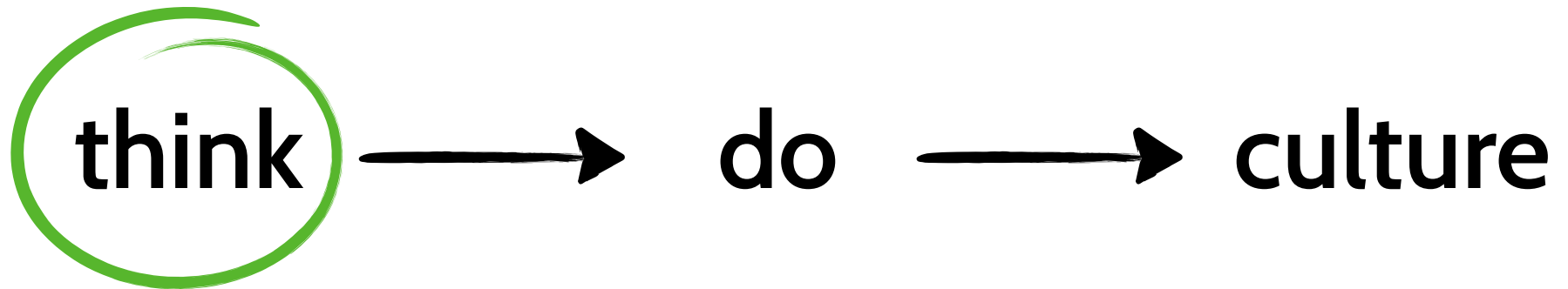
We have been exploring a values framework for culture

CONTROL
(do things right)

COMPETE
(do things fast)

culture is...

what we do around here



HOW WE THINK DRIVES CULTURE

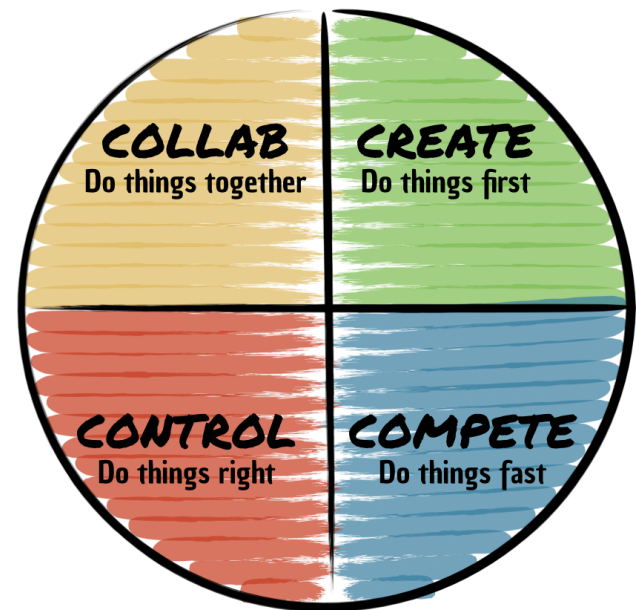
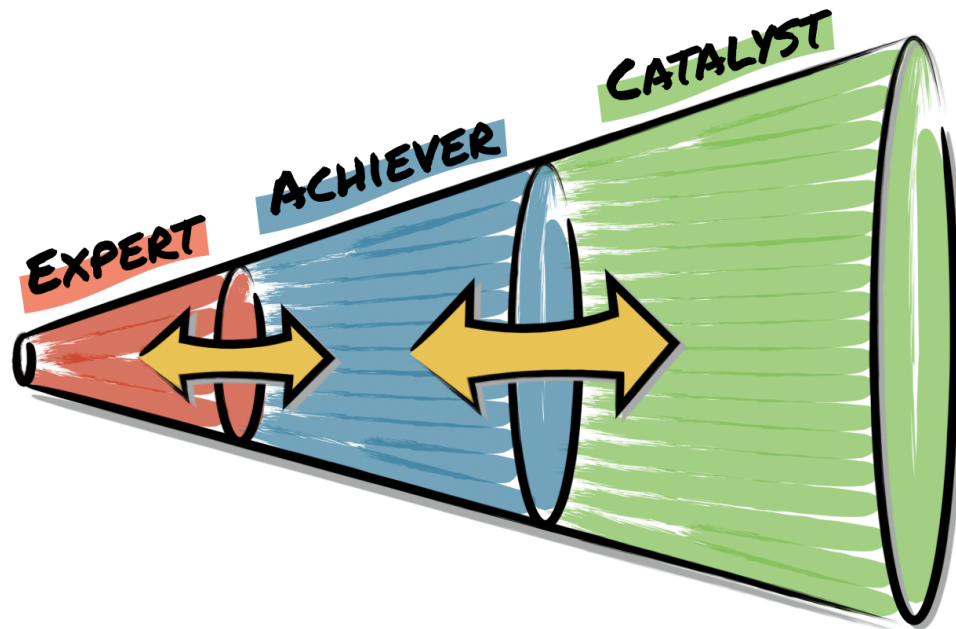
agile organizations...

require agile leaders

CHOOSE TO BE AN AGILE LEADER

1/2, 1, 2 and 5-Day Public & Private Workshops

Developing Agile Leaders and Agile Organizations





AgileLeadership™ Journey



**a global community of educators and coaches
committed to a shared leadership curriculum
to develop agile leaders and agile organizations**

STOP BY OUR BOOTH